

HeidelbergCement Company Collected Consensus – Q2 2018

mio EUR

17 estimates

| | Q217 A | Q218 C | 2017 A | 2018 C | 2019 C |
|---|--------------|--------------|---------------|---------------|---------------|
| Turnover | 4,611 | 4,646 | 17,266 | 17,549 | 18,389 |
| North America | 1,180 | 1,168 | 4,345 | 4,367 | 4,637 |
| West & South Europe | 1,294 | 1,354 | 4,701 | 4,900 | 5,087 |
| North & East Europe | 795 | 806 | 2,836 | 2,890 | 3,011 |
| Asia - Pacific | 786 | 750 | 3,155 | 3,140 | 3,311 |
| Africa - Med. Basin | 392 | 398 | 1,586 | 1,611 | 1,698 |
| Group Services | 355 | 369 | 1,301 | 1,300 | 1,326 |
| Intercompanies / Other | -192 | -199 | -656 | -660 | -680 |
| Operating EBITDA | 964 | 936 | 3,297 | 3,340 | 3,592 |
| North America | 324 | 306 | 1,160 | 1,157 | 1,248 |
| West & South Europe | 218 | 220 | 613 | 640 | 697 |
| North & East Europe | 173 | 181 | 539 | 567 | 603 |
| Asia - Pacific | 167 | 142 | 652 | 624 | 669 |
| Africa - Med. Basin | 87 | 93 | 367 | 379 | 401 |
| Group Services | 9 | 10 | 31 | 37 | 44 |
| Intercompanies / Other | -13 | -17 | -65 | -65 | -69 |
| Depreciation | -282 | -277 | -1,109 | -1,116 | -1,131 |
| Operating Income | 683 | 659 | 2,188 | 2,224 | 2,461 |
| Additional ordinary result | -20 | -12 | -133 | 11 | -28 |
| Results from participations | 21 | 12 | 51 | 64 | 67 |
| Earning before interest and taxes (EBIT) | 684 | 659 | 2,107 | 2,299 | 2,500 |
| Net financial result | -99 | -87 | -391 | -343 | -303 |
| Result before taxes | 585 | 572 | 1,715 | 1,956 | 2,197 |
| Total taxes | -176 | -147 | -606 | -492 | -539 |
| Net income - continuing operations | 409 | 425 | 1,109 | 1,464 | 1,658 |
| Discontinued operations | -12 | -3 | -51 | -5 | -2 |
| Net income | 397 | 422 | 1,058 | 1,459 | 1,656 |
| Minorities | -39 | -36 | -141 | -143 | -157 |
| Net income part of the group | 358 | 386 | 918 | 1,316 | 1,499 |
| EPS | 1.80 | 1.94 | 4.62 | 6.63 | 7.56 |

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